

Year-end report

January–December 2024

“Record net sales growth of 38.8 per cent, driven by increased demand for value-added services.”

Net sales, growth, %

38.8%

ARPL (average revenue per published listing), growth, %

42.1%

EBITDA margin, %

51.6%



Summary for the period October–December 2024

- ▶ **Net sales** increased by 32.4 per cent to SEK 364.1 (275.0) million
- ▶ **EBITDA** increased 24.5 per cent to SEK 176.3 (141.6) million
- ▶ **Operating profit** increased 26.4 per cent to SEK 153.6 (121.5) million
- ▶ **ARPL, average revenue per published listing**, increased 43.0 per cent to SEK 8,452 (5,911)

Summary for the period January–December 2024

- ▶ **Net sales** increased by 38.8 per cent to SEK 1,394.6 (1,004.7) million
- ▶ **EBITDA** increased 37.0 per cent to SEK 719.8 (525.5) million
- ▶ **Operating profit** increased 41.4 per cent to SEK 633.8 (448.2) million
- ▶ **ARPL, average revenue per published listing**, increased 42.1 per cent to SEK 6,382 (4,490)
- ▶ **Total distribution** to shareholders of SEK 542.9 million, from dividends and share buybacks
- ▶ **The Board of Directors** proposes a dividend of SEK 1.70 (1.20) per share, in line with the company’s dividend policy and corresponding to approximately one third of earnings per share and an increase of 41.7 per cent

(SEK million, unless otherwise stated)	Oct–Dec			Jan–Dec		
	2024	2023	Change	2024	2023	Change
Net sales	364.1	275.0	32.4%	1,394.6	1,004.7	38.8%
EBITDA	176.3	141.6	24.5%	719.8	525.5	37.0%
EBITDA margin*, %	48.4%	51.5%	-3.1 pp	51.6%	52.3%	-0.7 pp
Operating result*	153.6	121.5	26.4%	633.8	448.2	41.4%
Profit after tax	118.9	93.3	27.4%	481.4	338.7	42.1%
Earnings per share, before dilution, SEK ¹	1.24	0.96	29.2%	5.01	3.47	44.4%
Earnings per share, after dilution, SEK ¹	1.24	0.96	29.2%	5.00	3.47	44.1%
Cash flow from operating activities	139.7	67.6	106.7%	566.9	395.9	43.2%

* Alternative performance measures, see pages 18-20 for calculation and definitions.

¹The calculation of the dilution of the number of shares is based on the number of days that the incentive programs have been active during each period.

Chief Executive's comments

Operational highlights

- **Net sales for the fourth quarter increased 32.4 per cent** to SEK 364.1 million (275.0). Net sales for the full year increased 38.8 per cent to SEK 1,394.6 million (1,004.7).
- **Average revenue per published listing (ARPL) increased 43.0 per cent** to SEK 8,452 (5,911) for the quarter, and 42.1 per cent to SEK 6,382 (4,490) for the full year. Increase driven by a growing customer demand for value-added services, in particular Hemnet Premium, and strong engagement from real estate agents.
- **EBITDA increased 24.5 per cent to SEK 176.3 million (141.6)** for the quarter and 37.0 per cent for the full year to SEK 719.8 million (525.5).
- **The EBITDA margin for the quarter was 48.4 per cent (51.5)** and 51.6 per cent (52.3) for the full year. Development is driven by higher operating expenses and a less favourable sales mix during the quarter and for the year.
- **Upcoming launch of the new top-tier package Hemnet Max** expands options for property sellers, meeting growing demand for value-added services and providing greater exposure and flexibility.

Comments

Hemnet continued to deliver strong growth for the fourth quarter as net sales grew by 32.4 per cent driven by a continued high demand for value-added services. The results for the full year, with a record net sales growth of 38.8 per cent, EBITDA growth of 37.0 per cent, and ARPL growth of 42.1 per cent, underscore the strength and scalability of our business. These strong results have been driven by continued improvements in product, packaging and pricing, along with the introduction of an updated compensation model for real estate agent offices.

Listing volumes in the fourth quarter declined by 1.6 per cent year-on-year, reflecting a comparison to the strong growth recorded in Q4 2023. For the full year, a more active property market, driven by

lower interest rates, led to a 5.7 per cent increase in new listings.

ARPL for the fourth quarter increased by 43.0 per cent year-on-year, fuelled by strong demand for value-added-services. Throughout the year, we have also launched several initiatives that have contributed to the strong ARPL growth. We increased flexibility for property sellers by offering new payment options, improved the publication flow for sellers and agents, and made it easier for sellers to upgrade their listings. An important milestone was the launch of a new compensation model for real estate agent offices, rewarding those who actively lean into and recommend Hemnet's products. The model has been a success, driving a more than 20-percentage-point increase in agent recommendations and significantly boosting conversions, particularly to Hemnet Premium. The increased compensation to real estate agent offices further strengthens our collaboration with the industry.

As previously communicated, we will focus on enhancing our product offering for property sellers in the coming year. This spring, we will launch Hemnet Max, a new top-tier package for customers who want even more exposure for their property to potential property buyers. This initiative reflects the growing demand for larger packages and reinforces our commitment to meeting diverse customer needs.

In our B2B segment, we have seen a 4.9 per cent increase in revenue as real estate agents have invested more in our value-added services, and in particular our newest product which helps them find sellers. Overall revenue in our B2B segment decreased by 3.8 per cent, mainly due to a decline in display advertising, with the broader market remaining cautious amid ongoing macroeconomic challenges that continue to impact other advertisers and place pressure on display advertising revenue.

In 2024, Hemnet registered an average of 7.4 million monthly unique users, a year-on-year increase by 3.3 per cent, and an average of 6,300 views per listing, which is more than 16 times the views listings receive from the second-largest player in the market. This leadership reinforces Hemnet's position on the Swedish property market. Throughout the year, we have made

significant progress in many areas. With strategic investments in product development, operational improvements, and marketing coupled with the solid foundation we have built, we are confident of achieving our financial targets and ensuring long-term success.

As I close my final CEO comment, I want to thank my colleagues for an incredible seven years. Together, we've achieved so much, and I'm proud of what we've built. Hemnet is a unique company with a strong position, an engaged audience, and an inspiring workplace culture. I'm certain it will continue to thrive under Jonas's leadership, and I wish him and the team every success ahead.

Cecilia Beck-Friis, CEO
January 2025

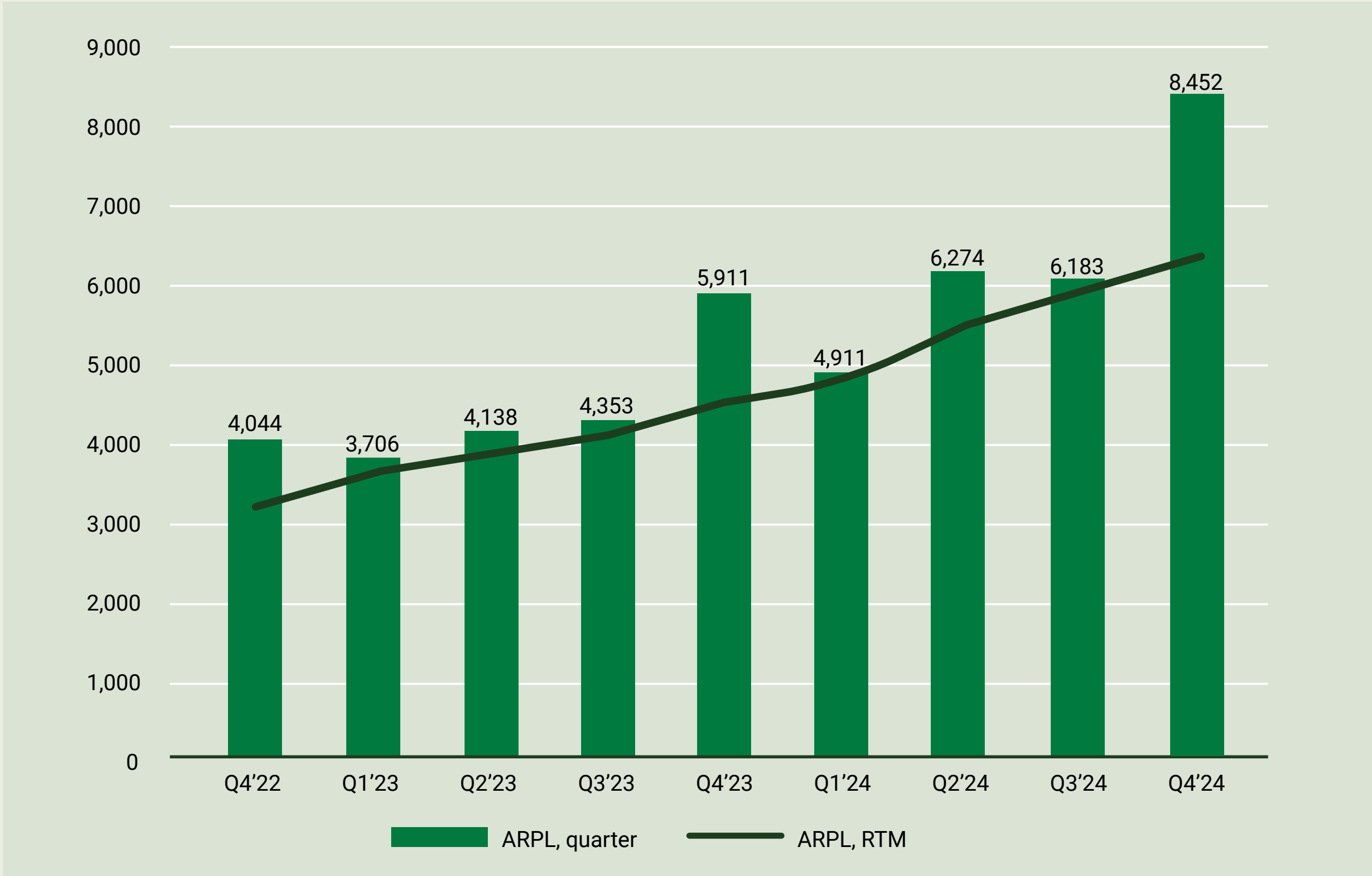


Operational key indicators

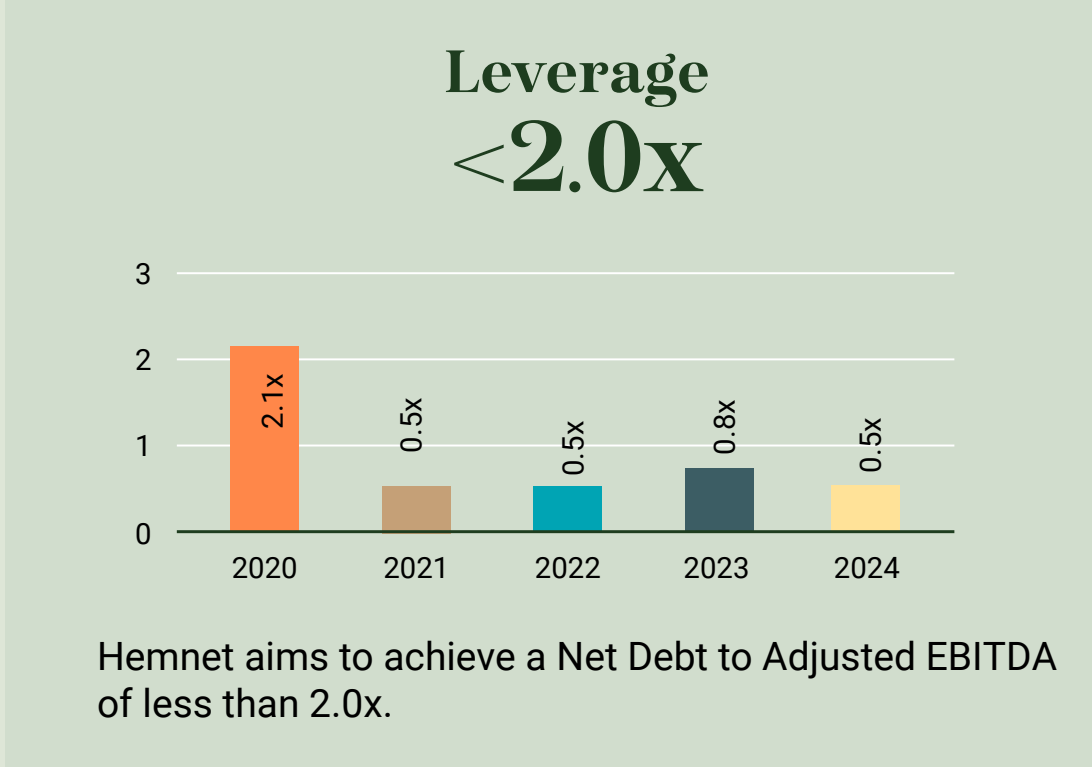
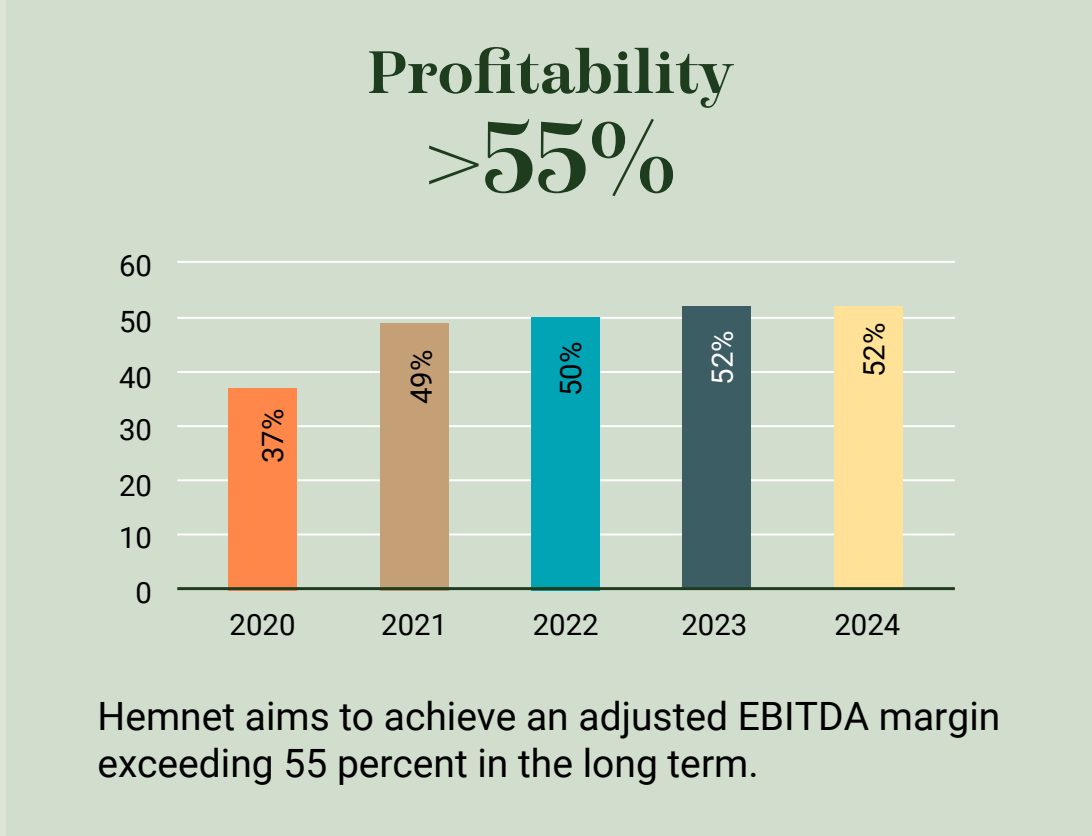
KPI	Oct-Dec			Jan-Dec		
	2024	2023	Change	2024	2023	Change
ARPL (average revenue per published listing), SEK	8,452	5,911	43.0%	6,382	4,490	42.1%
Number of published listings in the period, thousands	37.1	37.7	-1.6%	185.3	175.3	5.7%

ARPL

The graph below shows Hemnet’s development in ARPL over the last nine quarters, both for isolated quarters and on a rolling twelve-month basis.



Financial objectives



Financial performance, October–December 2024

Net sales increased, despite a decrease in the number of published listings (-1.6%). Continued strong growth for value-added services have contributed to the increase in average revenue per published listing (ARPL). EBITDA increased 24.5 per cent to SEK 176.3 (141.6) million.

Net sales and profit

Net sales increased by 32.4 per cent and amounted to SEK 364.1 (275.0) million.

Net sales from property sellers increased by 41.0 per cent to SEK 313.1 (222.0) million. The number of published listings decreased by 1.6 per cent compared to the same quarter last year. Sales of value-added services for property sellers continued to grow, with revenue from Hemnet Premium more than doubling year-on-year. This growth was primarily driven by the updated compensation model for real estate agents, which has significantly improved conversion rates.

This, combined with price adjustments for all products, led to a 43.0 per cent increase in ARPL to SEK 8,452 (5,911).

Net sales from other customers decreased by 3.8 per cent to SEK 51.0 (53.0) million, mainly due to a decrease in display revenue. Revenue from value-added services to real estate agents continued to increase, partly driven by our new products to help agents find sellers.

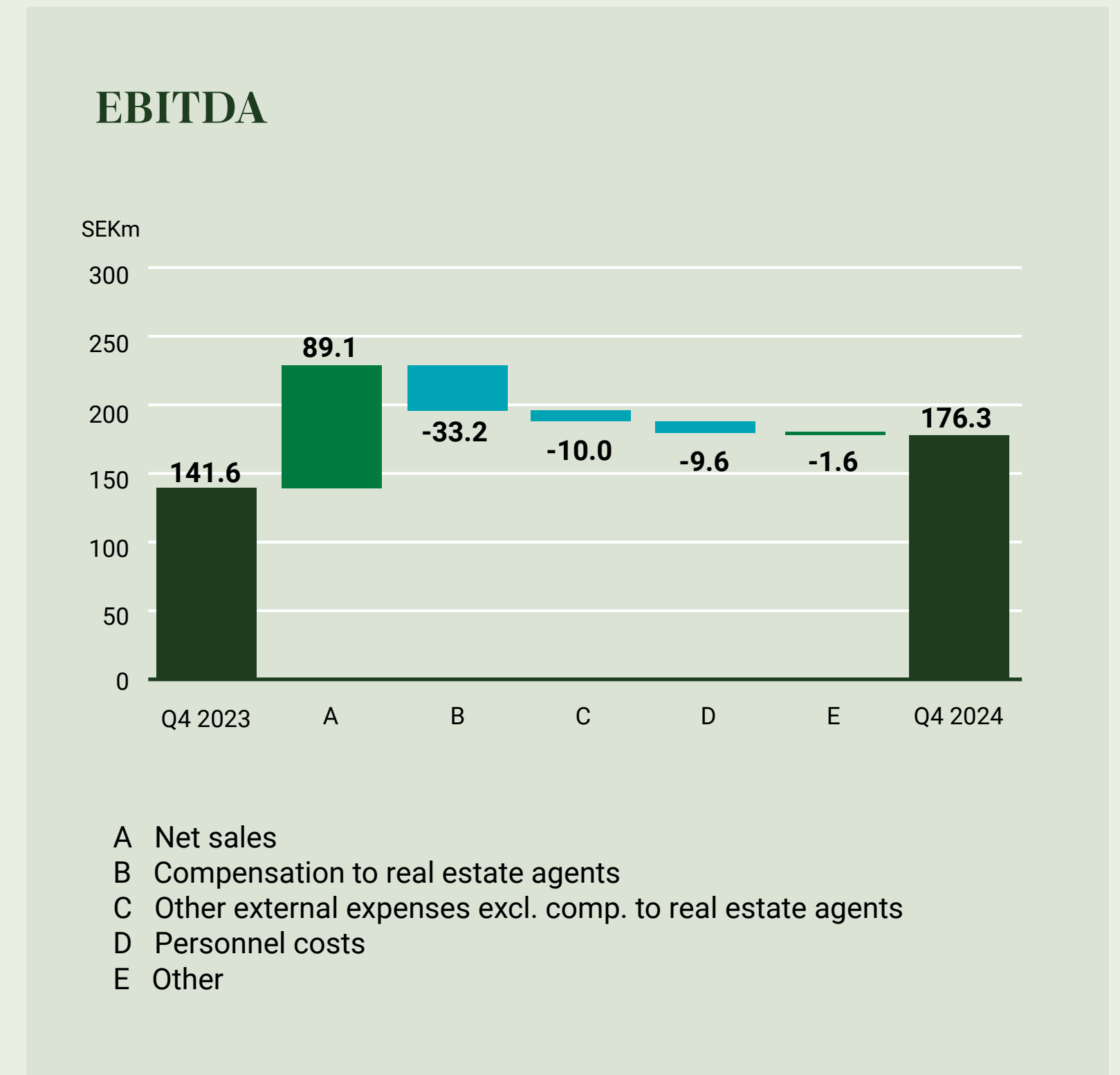
Capitalised development expenditure for own staff amounted to SEK 2.9 (4.1) million and related to continued investments in product development. Investments were made in new products for property sellers. A total of SEK 4.8 (8.3) million was capitalised during the period.

Other external expenses increased by 46.6 per cent and amounted to SEK 136.0 (92.8) million. Of other external expenses, SEK 98.6 (65.4) million related to administration and commission payments to real estate agents, which increased by 50.8 per cent due to increased income from property sellers. The remainder increased by 36.5 per cent to SEK 37.4 (27.4) million, mainly related to higher costs for consultants and marketing.

Staff costs increased by 21.3 per cent to SEK 54.7 (45.1) million, mainly due to higher variable remuneration in 2024 compared to previous year as well as wage inflation.

EBITDA increased by 24.5 per cent to SEK 176.3 (141.6) million, corresponding to an EBITDA margin of 48.4 (51.5) per cent. The lower EBITDA margin is driven by higher operating expenses and a less favourable sales mix in the quarter. The change in sales mix is driven by the high increase in net sales from property sellers (+41.0%), while net sales from other customers, which has higher margin, decreased (-3.8%).

Commission compensation to real estate agents also increased in the quarter, both in absolute terms and as a share of property seller revenue. The increased commission is driven both by Hemnet continuing to reward agents for recommending VAS products, as well as a slight adjustment from an accrual true-up in the fourth quarter to reflect actual commission from the second and third quarters. In addition, other external expenses (excluding compensation to real estate agents) and personnel increased by 27.0 per cent, from SEK 72.5m to 92.1m.



Depreciation and amortisation totalled SEK 22.7 (20.1) million, of which amortisation of intangible assets, mainly related to the acquisition of Hemnet, amounted to SEK 18.9 (16.2) million and depreciation of right-of-use assets amounted to SEK 3.1 (2.8) million.

Operating profit increased by 26.4 per cent to SEK 153.6 (121.5) million, corresponding to an operating margin of 42.2 (44.2) per cent.

Net financial items remained unchanged at negative SEK -3.6 (-3.6) million and interest expense on bank loans totalled SEK 5.8 (7.0) million.

The tax expense for the period amounted to SEK 31.1 (24.6) million and corresponds to an effective tax rate of 20.8 (20.9) per cent.

Profit after tax for the period increased by SEK 25.6 million and totalled SEK 118.9 (93.3) million.

Liquidity and financial position

Cash flow from operating activities increased by SEK 72.1 million and totalled SEK 139.7 (67.6) million.

The change in working capital in the quarter was a positive SEK 11.0 (-51.3) million. The strong improvement is largely attributed to the launch of the payment feature "Pay later (when the property listing is removed)," introduced in October 2023, which has had a carryover effect up until this point. Tax paid during the quarter totalled SEK -44.5 (-18.4) million.

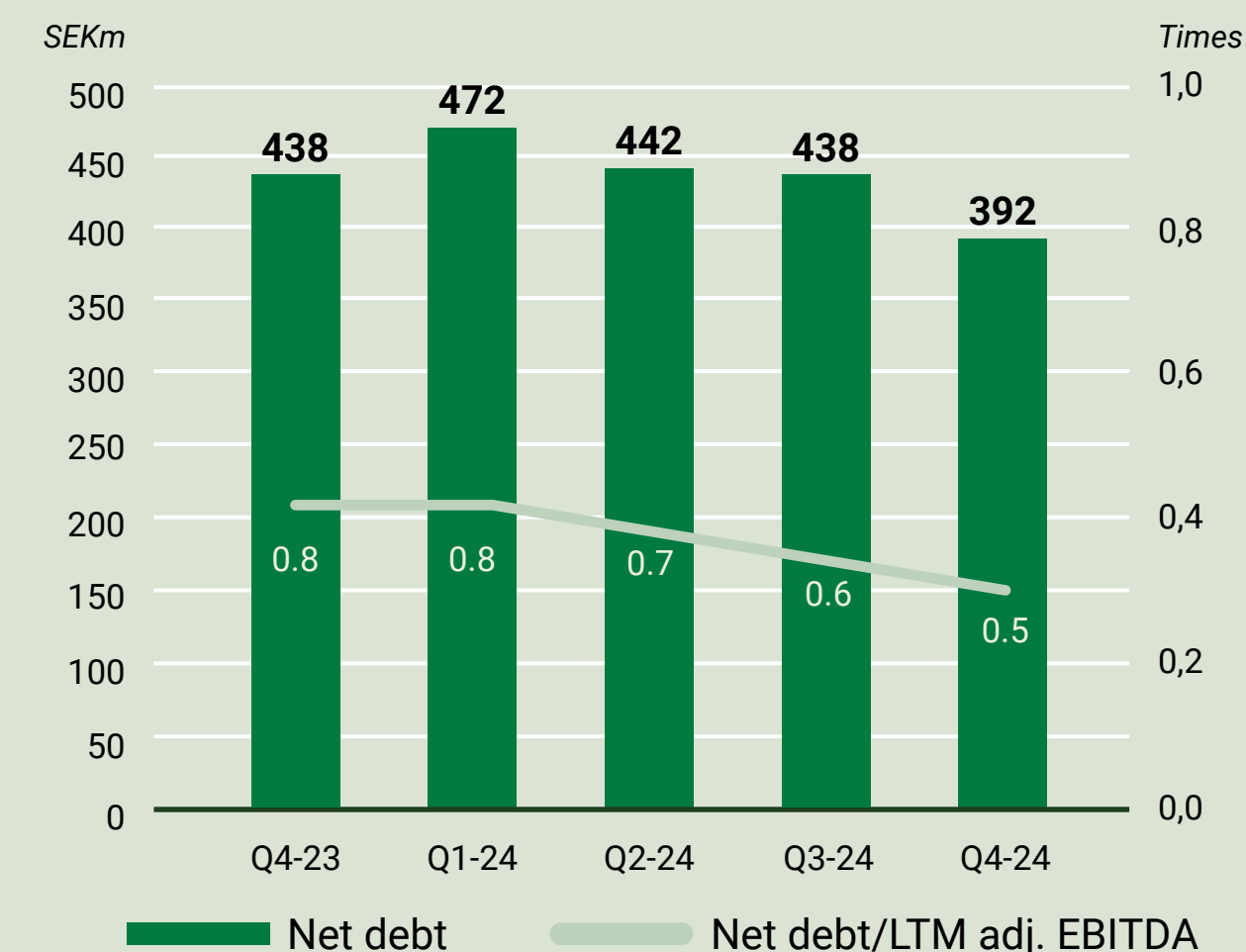
Cash flow from investing activities amounted to SEK -5.5 (-8.5) million and relates mainly to capitalised expenditure on product development, SEK -4.8 (-8.3) million, as well as SEK -0.7 (-0.2) million in investments in tangible assets.

Cash flow from financing activities amounted to SEK -167.6 (-112.5) million, mainly due to share buy-back of SEK -83.7 million and a net decrease in the credit facility of SEK -80.0 million. Amortisation of lease liabilities resulted in a cash flow of SEK -3.2 million.

Cash and cash equivalents totalled SEK 111.7 (102.6) million and total interest-bearing liabilities amounted to SEK 503.6 (540.7) million. Net debt thus totalled SEK 391.9 (438.1) million, which corresponds to 0.5 (0.8) times rolling twelve-month EBITDA.

Equity amounted to SEK 1,248.7 (1,259.6) million, corresponding to an equity-to-assets ratio of 56.9 (58.4) per cent.

Financial position



Historical development of Hemnet's net debt and net debt in relation to rolling 12-month adjusted EBITDA.

Financial performance, January-December 2024

Net sales increased, driven by strong growth in average revenue per published listing (ARPL) and a higher number of published listings. Continued strong growth in value-added services contributed to the increase in average revenue per published listing (ARPL). EBITDA increased 37.0 per cent to SEK 719.8 (525.5) million.

Net sales and profit

Net sales increased by 38.8 per cent and amounted to SEK 1,394.6 (1,004.7) million.

Revenue from property sellers increased by 51.1 per cent to SEK 1,181.2 (781.8) million. The number of published listings increased by 5.7 per cent compared to the same period last year. Sales of value-added services for property sellers continued to increase, mainly driven by increased conversion to Hemnet Premium, with revenue more than doubling compared with the same period last year. This, combined with price adjustments for all products, led to ARPL increasing by 42.1 per cent to SEK 6,382 (4,490).

Net sales from other customers decreased by 4.3 per cent to SEK 213.4 (222.9) million, mainly due to a decrease in display revenue. Revenue from value-added services to brokers continued to increase, partly driven by our new products to help brokers find sellers.

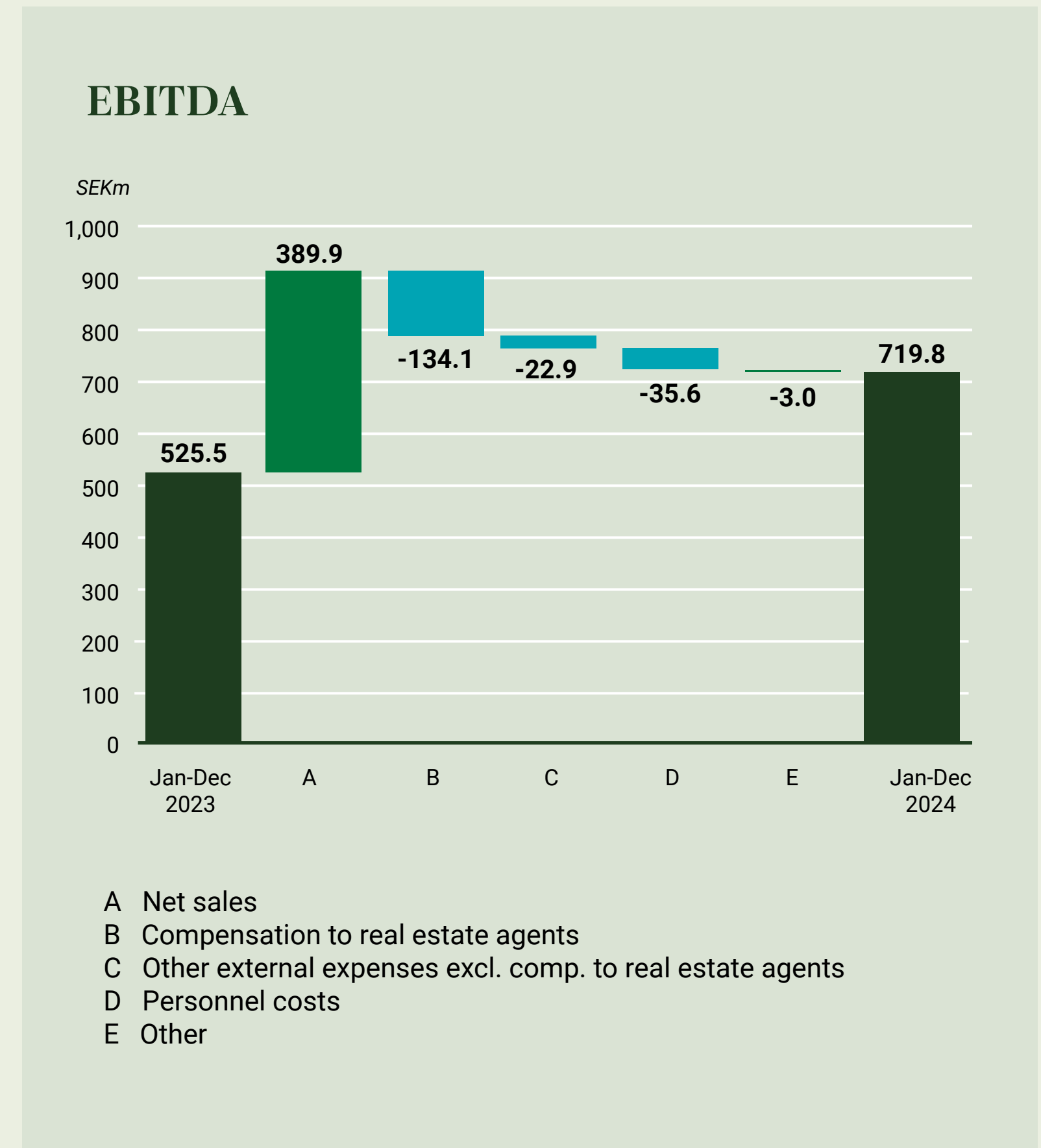
Capitalised development expenditure for own staff amounted to SEK 10.7 (13.0) million and related to continued investments in product development. Investments were made in new products for property sellers and new products for real estate agents. A total of SEK 21.6 (31.5) million was capitalised during the period.

Other external expenses increased by 48.5 per cent and amounted to SEK 480.7 (323.7) million. Of other external expenses, SEK 359.4 (225.3) million related to administration and commission payments to real estate agents, which increased by 59.5 per cent due to increased income from property sellers. The remainder increased by 23.3 per cent to SEK 121.3 (98.4) million, mainly related to higher costs for marketing but also for consultants and licences.

Staff costs increased by 21.0 per cent and amounted to SEK 205.2 (169.6) million, mainly due to the increase in FTEs, fewer employees on parental leave in 2024, wage inflation and higher variable remuneration in 2024 compared to the previous year.

EBITDA increased by 37.0 per cent to SEK 719.8 (525.5) million, corresponding to an EBITDA margin of 51.6 (52.3) per cent. The lower EBITDA margin is driven by higher operating expenses and a less favourable sales mix in the year. The change in sales mix is driven by the high increase in net sales from property sellers (+51.1%), while net sales from other customers, which has higher margin, decreased (-4.3%).

Commission compensation to real estate agents also increased in the year, both in absolute terms and as a share of property seller revenue. The increased commission is driven by Hemnet continues to reward agents for recommending VAS products. In addition, other external expenses (excluding compensation to real estate agents) and personnel increased by 21.8 per cent, from SEK 268.0m to 326.5m.



Depreciation and amortisation totalled SEK 86.0 (77.3) million, of which amortisation of intangible assets, mainly related to the acquisition of Hemnet, amounted to SEK 71.8 (63.0) million and depreciation of right-of-use assets amounted to SEK 11.6 (11.9) million.

Operating profit increased by 41.4 per cent to SEK 633.8 (448.2) million, corresponding to an operating margin of 45.4 (44.6) per cent.

Net financial items decreased from negative SEK 20.8 million to negative SEK 26.7 million, mainly due to increased borrowing and higher interest expenses for bank loans as a result of higher market interest rates. Interest expense for bank loans was SEK 27.4 (22.4) million.

The tax expense for the period amounted to SEK 125.7 (88.7) million and corresponds to an effective tax rate of 20.7 (20.7) per cent.

Profit after tax for the period increased by SEK 142.7 million and totalled SEK 481.4 (338.7) million.

Liquidity and financial position

Cash flow from operating activities increased by SEK 171.0 million to SEK 566.9 (395.9) million. The increase was mainly driven by the improved result but was somewhat offset by mainly higher tax and interest payments. The change in working capital during the period was negative SEK -0.3 (-4.2) million. Tax paid during the period totalled SEK -127.7 (-103.2) million.

Cash flow from investing activities amounted to SEK -23.5 (-38.8) million and relates mainly to capitalised expenditure on product development, SEK -21.6 (-31.5) million, as well as SEK -1.9 (-7.3) million in investments in tangible assets.

Cash flow from financing activities amounted to SEK -534.3 (-354.9) million, mainly due to share buyback of SEK -427.7 million and dividends paid of SEK -115.2 million. These were somewhat offset by a new share issue in connection with the redemption of an incentive program for management and key employees, which resulted in a cash flow of SEK +50.9 million and reduced utilisation of the credit facility of, net, SEK -30.0 million. Amortisation of lease liabilities resulted in a cash flow of SEK -11.6 million.

Cash and cash equivalents totalled SEK 111.7 (102.6) million and total interest-bearing liabilities amounted to SEK 503.6 (540.7) million. Net debt thus totalled SEK 391.9 (438.1) million, which corresponds to 0.5 (0.8) times rolling twelve-month EBITDA.

Equity amounted to SEK 1,248.7 (1,259.6) million, corresponding to an equity-to-assets ratio of 56.9 (58.4) per cent.

Parent company, financial development January-December

The parent company's net sales totalled SEK 7.7 (8.9) million, all of which relates to intra-group services to other Group companies. The operating result amounted to SEK -16.2 (-10.0) million.

The parent company's assets consist mainly of shares in subsidiaries and receivables from other group companies. Financing consists of equity, bank loans and liabilities to Group companies. Equity at the end of the period totalled SEK 1,215.5 (1,186.5) million and the equity-to-assets ratio was 71.3 (70.0) per cent.

Other information

Current macro environment

There are a number of macro factors that can have an impact on Hemnet's financial results. For the property market, the current interest rate situation is relevant, and interest rates have become lower during the period. In the property market, we are seeing a number of positive signals, such as the number of property transactions being higher than last year. B2B customers are affected by both interest rates and the current economic situation, mainly in terms of display advertising, where the economic situation affects both prices and volumes.

Employees

The number of employees at the end of the period was 152, compared with 154 at the end of December 2023.

Jonas Gustafsson takes over as new CEO of Hemnet

As communicated, CEO Cecilia Beck-Friis will leave her position after seven successful years with the company., and her successor Jonas Gustafsson will take over as CEO of Hemnet Group AB (publ) on February 5, 2025.

Share buy-back program

The 2024 AGM authorised the Board of Directors to cancel 2,112,069 shares repurchased under previous share repurchase program during 2023-2024, and to decide, on one or more occasions during the period up to the next AGM, to repurchase the company's own shares in a number that

means that the company, at any given time after acquisition, holds a total of no more than ten (10) per cent of all shares in the company. The maximum amount for repurchases during the period is SEK 450 million. Acquisitions shall be made on Nasdaq Stockholm at a price per share within the registered price interval at any given time. The purpose of the authorisation is to adjust the company's capital structure by reducing the share capital. Consequently, the Board of Directors intends to propose to the 2025 Annual General Meeting that the repurchased shares be cancelled.

The buy-back program is carried out in accordance with the Market Abuse Regulation (EU) No 596/2014 ("MAR") and the Commission Delegated Regulation (EU) No 2016/1052 (the "Safe Harbour Regulation"). The buy-back program is managed by Carnegie Investment Bank AB (publ), which makes its trading decisions regarding the timing of the buy-back of Hemnet shares independently of Hemnet.

See further information in note 4.

Performance Share Program 2024/2027

The 2024 AGM decided to introduce a performance share program for senior executives and other key employees. The program will run from June 2024 to June 2027 and will cover a maximum of 37 individuals across four different levels. Participants in the program will be awarded performance shares at the end of the program based on the fulfilment of various performance conditions as follows.

1. Performance Share Awards of Series A - Allotment requires an accumulated total return for Hemnet's share of at least 7.5 per cent during the period March 2024 to March 2027.

2. Performance Share Awards of Series B - Allotment requires that the average annual Total Shareholder Return development for Hemnet's share during the period March 2024 to March 2027, amounts to at least 7.5 per cent. Allotment is calculated linearly between 7.5 per cent and the highest level of 15.0 per cent.

3. Series C Performance Share Awards - Average Broker Satisfaction (C1), Seller NPS (C2) and Buyer NPS (C3) Full allotment requires a positive development of each of the key ratios Average Broker Satisfaction, Seller NPS and Buyer NPS during the first quarter of 2027 compared to the first quarter of 2024. The development is measured individually per key ratio and the key ratios are weighted equally.

A maximum of 42,000 performance shares can be allocated to participants.

Seasonal variations

Hemnet's sales and earnings are partly affected by seasonal fluctuations, mainly linked to holiday periods and public holidays, when the number of listings and activity on Hemnet's platforms tend to be lower than at other times of the year. Viewed over a financial year, the year begins with low volumes that gradually increase until the summer months, when volumes decrease and then increase again after the summer holiday period, before decreasing again before the Christmas holidays.

Overall, the first quarter in particular tends to be seasonally weaker, both in terms of turnover and earnings, while the second quarter tends to be the strongest.

Average revenue per published listing, ARPL, is affected by certain seasonal effects. Revenue from published listings and property-related value-added services is recognised, in accordance with IFRS, over the average term of a published listing on Hemnet. The effect is that quarters that are preceded by a month with high volumes of listings and value-added services benefit. Historically, March and September have been such months with high volumes of published listings, which has a positive effect on sales and ARPL in the following month and thus in the second and fourth quarters respectively.

Risks and uncertainties

Through its operations, Hemnet is exposed to risks and uncertainties. Revenue from listing fees is a significant portion of sales. Hemnet's operations are therefore dependent on an efficient and well-functioning housing market with high mobility. Hemnet's advertising business offers customers advertising both through direct sales and through programmatic trading. Developments and trends in advertising purchases in the market can affect Hemnet's revenues both positively and negatively. For Hemnet, it is also crucial to have a good relationship with real estate agents and to have a comprehensive range of properties. Hemnet's future business could be threatened if a deterioration in the relationship with real estate agents were to lead to a deterioration in the range of objects.

The Group's operations are financed not only by its own funds, but also by borrowings. As a result, the business is exposed to financing and interest rate risk. The Group's overall risk management policy focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

For a detailed description of the risks and how they are managed, please refer to Hemnet's Annual Report for 2023, pages 62-63. No other significant risks or uncertainties are deemed to have arisen during the period.

Annual General Meeting 2025

Hemnet Group AB's Annual General Meeting 2025 will be held on 6 May, 2025. Additional information about Hemnet's Annual General Meeting will be available on Hemnet's website, www.hemnetgroup.se. Hemnet's audited Annual Report for 2024 will be made available at the company's head office and website during week 14, 2025.

Proposed distribution of earnings

The Board of Directors' proposal to the Annual General Meeting is a dividend of SEK 1.70 per share for the fiscal year 2024. The dividend is proposed to be paid out with proposed record date 8 May, 2025, and proposed payment date 13 May, 2025.

Proposed share buy-back program

The Board of Directors propose to the Annual General Meeting to resolve on a share buy-back program of in total maximum ten percent of the outstanding volume of shares, to be carried out during the period up until the date of the following Annual General Meeting.

About Hemnet

Hemnet operates Sweden's leading property platform. The company was founded as an industry initiative in 1998 and has since developed into a value-creating marketplace for the property market. By offering a unique combination of products, insights and inspiration, Hemnet has built lasting relationships with buyers, sellers and real estate agents for over 20 years. Together with its target groups, Hemnet shares a common passion for the home and is driven by being an independent and obvious place for people to turn to for the various housing needs that arise throughout life. This is reflected in the Company's vision to be the key to your property journey, where Hemnet with its products and services wants to increase efficiency, transparency and mobility in the housing market.

The key to your property journey

We increase efficiency, transparency and mobility in the housing market.



This report has not been subject to a review by Hemnet’s auditor.

Stockholm, 31 January, 2025
Hemnet Group AB (publ)

Anders Nilsson
Chair

Cecilia Beck-Friis
Chief Executive Officer

Anders Edmark
Member of the Board

Tracey Fellows
Member of the Board

Håkan Hellström
Member of the Board

Rasmus Järborg
Member of the Board

Nick McKittrick
Member of the Board

Maria Redin
Member of the Board

Condensed consolidated income statement

(SEK MILLION)		Oct-Dec		Jan-Dec	
		2024	2023	2024	2023
Net sales	2	364.1	275.0	1,394.6	1,004.7
Other operating income		0.4	0.8	2.1	2.7
Total revenue		364.5	275.8	1,396.7	1,007.4
Capitalised development		2.9	4.1	10.7	13.0
Other external expenses	3	-136.0	-92.8	-480.7	-323.7
Personnel costs		-54.7	-45.1	-205.2	-169.6
Depreciation and amortisation		-22.7	-20.1	-86.0	-77.3
Other operating expenses		-0.4	-0.4	-1.7	-1.6
Total operating expenses		-213.8	-158.4	-773.6	-572.2
Operating profit		153.6	121.5	633.8	448.2
Net financial items		-3.6	-3.6	-26.7	-20.8
Profit before taxes		150.0	117.9	607.1	427.4
Income tax		-31.1	-24.6	-125.7	-88.7
Profit for the period after tax		118.9	93.3	481.4	338.7
<i>of which attributable to shareholders of the parent company</i>		118.9	93.3	481.4	338.7
Other comprehensive income		-	-	-	-
Total comprehensive income for the period		118.9	93.3	481.4	338.7
Earnings per share²					
before dilution (SEK)		1.24	0.96	5.01	3.47
after dilution (SEK)		1.24	0.96	5.00	3.47
Number of shares					
Average before dilution		95,695,712	96,748,082	96,030,892	97,638,241
Average after dilution		95,915,472	96,943,749	96,307,889	97,742,566
Outstanding at end of period		95,566,788	96,535,933	95,566,788	96,535,933

Condensed consolidated statement of financial position

(SEK MILLION)		2024-12-31	2023-12-31
ASSETS			
Goodwill		902.8	902.8
Customer relations		648.5	703.9
Right-of-use assets		36.9	45.2
Other non-current assets		297.0	292.5
Total non-current assets		1,885.2	1,944.4
Accounts receivable		29.8	38.3
Other current assets		167.2	70.7
Cash and cash equivalents		111.7	102.6
Total current assets		308.7	211.6
TOTAL ASSETS		2,193.9	2,156.0
EQUITY AND LIABILITIES			
Total equity (attributable to shareholders of the parent)	4	1,248.7	1,259.6
Liabilities to credit institutions		468.5	497.1
Lease liabilities		26.0	35.5
Deferred tax liabilities		193.5	203.7
Total non-current liabilities		688.0	736.3
Lease liabilities		9.1	8.1
Accrued expenses and deferred income		193.6	110.9
Other current liabilities		54.5	41.1
Total current liabilities		257.2	160.1
Total liabilities		945.2	896.4
TOTAL EQUITY AND LIABILITIES		2,193.9	2,156.0

²The calculation of the dilution of the number of shares is based on the number of days that the incentive programs have been active during each period.

Condensed consolidated statement of changes in equity

(SEK MILLION)	Jan-Dec	
	2024	2023
Equity at the beginning of the period	1,259.6	1,432.7
Net profit for the period	481.4	338.7
Other comprehensive income	-	-
Total comprehensive income	481.4	338.7
Dividends paid	-115.2	-98.0
Repurchase of shares	4	-427.4
New share issue following exercise of warrants	6	50.9
Issue of warrants	-	5.0
Repurchase of warrants	-0.7	-0.4
Other transactions with shareholders	0.4	-
Total transactions with shareholders of the company	-492.3	-511.8
Equity at the end of the period	1,248.7	1,259.6

Condensed consolidated statement of cash flows

(SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Operating activities				
Operating profit	153.6	121.5	633.8	448.2
Adjustment for items not included in cash flow	22.7	20.1	86.4	77.3
Interest paid and received	-3.1	-4.3	-25.3	-22.2
Taxes paid	-44.5	-18.4	-127.7	-103.2
Cash flow from operating activities before changes in working capital	128.7	118.9	567.2	400.1
Cash flow from changes in working capital, net	11.0	-51.3	-0.3	-4.2
Cash flow from operating activities	139.7	67.6	566.9	395.9
Investing activities				
Investments in intangible assets	-4.8	-8.3	-21.6	-31.5
Investments in tangible assets	-0.7	-0.2	-1.9	-7.3
Cash flow from investing activities	-5.5	-8.5	-23.5	-38.8
Financing activities				
Loans raised	-	-	180.0	185.0
Loans repaid	-80.0	-	-210.0	-15.0
Amortisation of lease liabilities	-3.2	-2.8	-11.6	-13.0
New share issue following exercise of warrants	6	-	50.9	-
Issue of warrants	-	-	-	5.0
Repurchase of warrants	-0.7	-	-0.7	-0.4
Repurchase of shares	4	-109.7	-427.7	-418.5
Dividends paid	-	-	-115.2	-98.0
Cash flow from financing activities	-167.6	-112.5	-534.3	-354.9
Cash flow for the period	-33.4	-53.4	9.1	2.2
Cash and cash equivalents at the beginning of the period	145.1	156.0	102.6	100.4
Cash and cash equivalents at the end of the period	111.7	102.6	111.7	102.6

Condensed income statement of the parent company

(SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Net sales	2.1	2.0	7.7	8.9
Total revenue	2.1	2.0	7.7	8.9
Other external costs	-3.9	-2.9	-10.8	-7.5
Personnel costs	-3.8	-1.9	-13.1	-11.4
Total operating expenses	-7.7	-4.8	-23.9	-18.9
Operating profit/loss	-5.6	-2.8	-16.2	-10.0
Income from participations in group companies	-	382.9	-	382.9
Net financial items	-6.2	-6.2	-28.4	-22.2
Appropriations - Group contributions received	701.1	492.7	701.1	492.7
Profit before tax	689.3	866.6	656.5	843.4
Income tax	-135.3	-94.9	-135.3	-94.9
Net income (loss)	554.0	771.7	521.2	748.5

Parent company statement of comprehensive income

(SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Net income (loss)	554.0	771.7	521.2	748.5
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	554.0	771.7	521.2	748.5

Condensed balance sheet of the parent company

(SEK MILLION)	2024-12-31	2023-12-31
ASSETS		
Non-current assets	1,665.2	1,678.4
Current assets	39.6	17.4
TOTAL ASSETS	1,704.8	1,695.8
EQUITY AND LIABILITIES		
Equity		
Restricted equity	77.7	77.4
Unrestricted equity	1,137.8	1,109.1
Total equity	1,215.5	1,186.5
Non-current liabilities	468.5	497.2
Current liabilities	20.8	12.1
Total liabilities	489.3	509.3
TOTAL EQUITY AND LIABILITIES	1,704.8	1,695.8

Notes

Note 1 Accounting principles

This report has been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU. The Group applies the same accounting policies as described in Note 1 of the 2023 Annual Report and no new standards, or other IFRS or IFRIC interpretations, which are not yet effective, are expected to have a material impact on the Group.

The Parent Company, Hemnet Group AB (publ), applies the Swedish Annual Accounts Act and the Swedish Sustainability and Financial Reporting Board's recommendation (RFR 2), Accounting for Legal Entities. The accounting policies are consistent with those of the previous year and, where applicable, with the Group's accounting policies.

Amounts are expressed in SEK million unless otherwise stated. Amounts and figures in brackets refer to comparative figures for the corresponding period of the previous year. In some cases, rounding has taken place, which means that tables and calculations do not always add up exactly.

Note 2 Net sales

Net sales from external customers broken down by customer category and service category:

Net sales by customer category (SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Residential property sellers	313.1	222.0	1,181.2	781.8
Real estate agents	25.8	24.6	109.2	110.4
Real estate developers	8.6	9.0	35.3	36.7
Advertisers	16.6	19.4	68.9	75.8
Total	364.1	275.0	1,394.6	1,004.7

Net sales by service category (SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Listing services	320.6	228.3	1,209.3	808.7
Other services	43.5	46.7	185.3	196.0
Total	364.1	275.0	1,394.6	1,004.7

Revenue is attributable in its entirety to the provision of services to private individuals and businesses. Property sellers comprise sales to private individuals, while real estate agents, real estate developers and advertisers comprise sales to business customers. Revenue is recognised over time as the performance obligations are met and is in principle exclusively attributable to Swedish customers.

Note 3 Other external expenses

(SEK MILLION)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Administration and commission compensation	-98.6	-65.4	-359.4	-225.3
Other external expenses	-37.4	-27.4	-121.3	-98.4
Total	-136.0	-92.8	-480.7	-323.7

Administration and commission compensation refers to compensation to real estate agent offices regarding administration of property listings on Hemnet's platform and, for real estate agent offices having entered into a commission agreement regarding sale of Hemnet's value-added services, commission.

Note 4 Repurchase and holding of own shares

During the quarter, 245,500 shares were repurchased for a total of SEK 83.6 million, excluding transaction costs, within the framework of the Share Buyback Program 2024/2025 of a maximum of SEK 450 million. Under the Share Buyback Program 2024/2025, a total of 767,510 shares have thus been repurchased for a total of SEK 264.3 million, excluding transaction costs. In total during 2024, under both the previous and the current buyback program, the company has repurchased 1,301,913 shares for SEK 427.5 million, excluding transaction costs. The holding of own shares at the end of the quarter totalled 1,004,961. The number of outstanding shares, excluding treasury shares, as of 31 December 2024 is 95,566,788. The total number of shares in the company is 96,571,749.

Following a decision at the Annual General Meeting on 25 April 2024, 2,112,069 shares, repurchased under previous share repurchase programs, were cancelled, reducing the company's share capital by SEK 1,663,090. In order to restore the share capital, a bonus issue of the corresponding amount was carried out at the same time by transferring the amount from non-restricted equity.

Note 5 Financial instruments

Hemnet's financial instruments consist mainly of trade receivables, other receivables, cash and cash equivalents, liabilities to credit institutions, trade payables and accrued supplier costs.

Liabilities to credit institutions carry a variable interest rate that is deemed to correspond in all material respects to the current market interest rate, whereby the fair value is deemed to approximate the carrying amount adjusted for accrued borrowing costs. For other financial assets and liabilities, the carrying amounts are an approximation of fair value, which is why these items are not divided into levels according to the valuation hierarchy.

Note 6 Transactions with related parties

Transactions with related parties and the incentive program for senior executives and the Board of Directors are described in Notes C27 and C8 of the 2023 Annual Report. The 2024 AGM resolved on a new performance share program 2024/2027, see further under Other information.

In May 2024, the incentive program LTIP I - 2021/2024 ended and the participants in the program could then pay the exercise price of SEK 153.1 per share to subscribe for newly issued shares in the company. Related parties in the management group subscribed for a total of 114,897 newly issued shares under LTIP I and all participants in the program subscribed for a total of 332,768 newly issued shares, raising SEK 50.9 million for Hemnet.

Otherwise, the scope and focus of these transactions have not changed significantly over the period.

Note 7 Significant events after the end of the period

The new CEO Jonas Gustafsson will take over the CEO responsibilities on 5 February, i.e. slightly earlier than previously communicated.

Key figures of the group

(SEK million, unless otherwise stated)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
EBITDA	176.3	141.6	719.8	525.5
EBITDA margin, %	48.4%	51.5%	51.6%	52.3%
Operating profit	153.6	121.5	633.8	448.2
Operating margin, %	42.2%	44.2%	45.4%	44.6%
Net profit for the period	118.9	93.3	481.4	338.7
Profit margin, %	32.7%	33.9%	34.5%	33.7%
Earnings per share, before dilution, SEK	1.24	0.96	5.01	3.47
Earnings per share, after dilution, SEK	1.24	0.96	5.00	3.47
ARPL (average revenue per published listing), SEK	8,452	5,911	6,382	4,490
Net debt	391.9	438.1	391.9	438.1
Net debt/EBITDA (rolling 12 months), times	0.5	0.8	0.5	0.8
Debt/equity ratio, times	0.4	0.4	0.4	0.4
Equity/Assets ratio, %	56.9%	58.4%	56.9%	58.4%
Cash conversion, %	96.7%	91.8%	96.7%	91.8%
Number of published listings in the period, thousands	37.1	37.7	185.3	175.3
Number of employees at period end	152	154	152	154

See pages 18-20 for calculation and definitions,

Calculations of non-IFRS financial performance measures

Certain statements and analyses presented in this interim report include alternative performance measures that are not defined by IFRS. The Company believes that this information, together with comparable defined IFRS measures, is useful to investors because it provides a basis for measuring operating performance and the ability to repay debt and invest in the business. Management uses these financial measures, together with the most directly comparable IFRS financial measures, in evaluating operating performance and value creation. The alternative performance measures should not be considered in isolation from, or as a substitute for, financial information presented in the IFRS financial statements. The alternative performance measures reported are not necessarily comparable to similar measures presented by other companies. The reconciliations are presented in the tables below.

(SEK million, unless otherwise stated)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Operating profit	153.6	121.5	633.8	448.2
Depreciation and amortisation	22.7	20.1	86.0	77.3
EBITDA	176.3	141.6	719.8	525.5
Net sales	364.1	275.0	1,394.6	1,004.7
EBITDA margin, %	48.4%	51.5%	51.6%	52.3%
EBITDA	176.3	141.6	719.8	525.5
Adjusted EBITDA	176.3	141.6	719.8	525.5
Net sales	364.1	275.0	1,394.6	1,004.7
Adjusted EBITDA margin, %	48.4%	51.5%	51.6%	52.3%
Operating profit	153.6	121.5	633.8	448.2
Net sales	364.1	275.0	1,394.6	1,004.7
Operating margin, %	42.2%	44.2%	45.4%	44.6%

(SEK million, unless otherwise stated)	Oct-Dec		Jan-Dec	
	2024	2023	2024	2023
Net sales	364.1	275.0	1,394.6	1,004.7
Revenue not linked to published listings	-50.8	-52.1	-211.8	-217.4
Revenue from published listings	313.3	222.9	1,182.8	787.3
Number of published listings in the period, thousands	37.1	37.7	185.3	175.3
ARPL, SEK	8,452	5,911	6,382	4,490
Non-current interest-bearing liabilities	494.5	532.6	494.5	532.6
Current interest-bearing liabilities	9.1	8.1	9.1	8.1
Cash and cash equivalents	111.7	102.6	111.7	102.6
Net debt	391.9	438.1	391.9	438.1
EBITDA, rolling 12 months	719.8	525.5	719.8	525.5
Net debt/EBITDA, rolling 12 months, times	0.5	0.8	0.5	0.8
Net debt	391.9	438.1	391.9	438.1
Adjusted EBITDA, rolling 12 months	719.8	525.5	719.8	525.5
Net debt/adjusted EBITDA, rolling 12 months, times	0.5	0.8	0.5	0.8
Equity	1,248.7	1,259.6	1,248.7	1,259.6
Total assets	2,193.9	2,156.0	2,193.9	2,156.0
Equity/Assets ratio, %	56.9%	58.4%	56.9%	58.4%
Non-current interest-bearing liabilities	494.5	532.6	494.5	532.6
Current interest-bearing liabilities	9.1	8.1	9.1	8.1
Total interest-bearing liabilities	503.6	540.7	503.6	540.7
Equity	1,248.7	1,259.6	1,248.7	1,259.6
Debt/equity ratio, times	0.4	0.4	0.4	0.4
Adjusted EBITDA, rolling 12 months	719.8	525.5	719.8	525.5
Decrease/increase in net working capital, rolling 12 months	-0.3	-4.2	-0.3	-4.2
Investments, rolling 12 months	-23.5	-38.8	-23.5	-38.8
Free cash flow, rolling 12 months	696.0	482.5	696.0	482.5
Adjusted EBITDA, rolling 12 months	719.8	525.5	719.8	525.5
Cash conversion, %	96.7%	91.8%	96.7%	91.8%

Definitions

Alternative Performance Measures (APMs) are financial measures of historical or future financial performance, financial position or cash flows that are not defined in applicable accounting regulations (IFRS). These measures are not directly comparable to similar key ratios presented by other companies.

Alternative key ratio	Definition
ARPL (average revenue per published listing)	Average revenue per published listing, calculated as revenue from property sellers published listings including related value-added products during the period, in relation to the number of published listings during the period. It is a measure that shows the company's earning capacity per published listing.
Adjusted EBITDA	EBITDA adjusted for items affecting comparability. This measure enables comparison of profitability over time, regardless of depreciation of tangible and right-of-use assets as well as amortisation of intangible assets, and independent of taxes and the company's financing structure. The measure is also adjusted for the impact of items affecting comparability to increase comparability over time.
Adjusted EBITDA-margin	Adjusted EBITDA in relation to net sales. The measure reflects the business's operating profitability before depreciation of tangible and right-of-use assets as well as amortisation of intangible assets. The measure is an important component, together with net sales growth, to follow the company's value creation. The measure is also adjusted for the impact of items affecting comparability to increase comparability over time.
Cash conversion	Free cash flow in relation to adjusted EBITDA. Free cash flow is defined as adjusted EBITDA, adjusted for changes in working capital and reduced with investments in tangible and intangible assets. The measure is always calculated for the last twelve month period. This measure shows the percentage of profit that is converted into cash flow. The purpose is to analyse what percentage of earnings can be converted into cash and cash equivalents and, in the longer term, the opportunity for investments, acquisitions and dividends, with the exception of interest-related cash flows.
Debt/Equity ratio	Interest-bearing liabilities in relation to total equity. The measure shows the relation between the Company's two forms of financing. The measure shows how large a share the debt financing has in relation to the owners' invested capital. The measure reflects the financial strength, but also the leverage effect of the debt. A higher debt/equity ratio means a higher financial risk and a higher financial leverage on invested capital.
EBITDA (earnings before interest, taxes, depreciation and amortisation)	Operating profit plus depreciation of tangible and right-of-use assets as well as amortisation of intangible assets. The measure enables comparison of profitability over time, regardless of depreciation of tangible and right-of-use assets as well as amortisation of intangible assets, as well as independent of taxes and the company's financing structure.
EBITDA-margin	EBITDA in relation to net sales. The measure reflects the business's operating profitability before depreciation of tangible and right-of-use assets as well as amortisation of intangible assets. The measure is an important component, together with net sales growth, to follow the company's value creation.

Alternative key ratio	Definition
Equity/Assets ratio	<p>Total equity in relation to total assets.</p> <p>The measure reflects the Company's financial position. A high equity/assets ratio provides a readiness to be able to handle periods of weak economic growth. At the same time, a higher equity/assets ratio creates a lower financial leverage.</p>
Interest-bearing liabilities	<p>Interest-bearing liabilities consists of debt to credit institutions and leasing debt.</p>
Items affecting comparability	<p>Items affecting comparability include revenue and expenses that do not arise regularly in the operating activities.</p> <p>A separate disclosure of items affecting comparability clarifies the development of the underlying business.</p>
Net financial items	<p>Financial income less financial expenses.</p> <p>The measure reflects the company's financial activities.</p>
Net debt	<p>Interest-bearing liabilities less cash and cash equivalents and current interest-bearing securities.</p> <p>Net debt is a measure used to follow the development of debt and the size of the refinancing need. Since cash and cash equivalents can be used to pay off debt at short notice, net debt is used instead of gross debt as a measure of the total loan financing.</p>
Net debt/EBITDA Net debt/adjusted EBITDA	<p>Interest-bearing liabilities less cash and cash equivalents and current interest-bearing securities in relation to EBITDA or adjusted EBITDA.</p> <p>The measure is a debt ratio that shows how many years it would take to pay off the company's debt, provided that its net debt and EBITDA or adjusted EBITDA are constant and without taking into account the cash flows regarding interest, taxes and investments.</p>
Operating margin	<p>Operating profit/loss in relation to net sales.</p> <p>The measure reflects the operational profitability of the business. The measure is an important component, together with net sales growth, to follow the company's value creation.</p>
Operating profit/loss	<p>Total revenue less total operating expenses.</p> <p>The measure indicates the company's operation profit/loss before financing and taxes and is used to measure the profit generated by operating activities.</p>
Profit margin	<p>Net profit in relation to net sales.</p> <p>The measure indicates the company's profit after financing and taxes and is used to measure the profit generated by operating activities.</p>

Condensed consolidated quarterly data

Below is a summary of the Group's financial performance for the last nine quarters.

(SEK MILLION)	2022	2023				2024			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net sales	201.0	190.1	267.6	272.0	275.0	253.4	405.0	372.1	364.1
Other operating income	0.6	0.4	0.8	0.7	0.8	0.6	0.6	0.5	0.4
Total revenue	201.6	190.5	268.4	272.7	275.8	254.0	405.6	372.6	364.5
Capitalised development	3.3	3.4	2.3	3.2	4.1	3.9	2.7	1.2	2.9
Other external expenses	-74.0	-63.2	-85.2	-82.5	-92.8	-86.9	-137.7	-120.1	-136.0
Personnel costs	-41.7	-43.1	-44.4	-37.0	-45.1	-50.9	-53.9	-45.7	-54.7
Other operating expenses	-0.4	-0.4	-0.4	-0.4	-0.4	-0.5	-0.5	-0.4	-0.4
EBITDA	88.8	87.2	140.7	156.0	141.6	119.7	216.2	207.6	176.3
Depreciation and amortisation	-17.5	-19.1	-19.0	-19.1	-20.1	-20.8	-20.6	-21.9	-22.7
Operating profit	71.3	68.1	121.7	136.9	121.5	98.9	195.6	185.7	153.6
Net financial items	-2.6	-4.1	-5.7	-7.4	-3.6	-7.6	-8.0	-7.5	-3.6
Profit before tax	68.7	64.0	116.0	129.5	117.9	91.3	187.6	178.2	150.0
Tax	-14.2	-13.3	-24.1	-26.7	-24.6	-18.9	-38.9	-36.8	-31.1
Net profit for the period	54.5	50.7	91.9	102.8	93.3	72.4	148.7	141.4	118.9
Other comprehensive income	-	-	-	-	-	-	-	-	-
Total comprehensive income for the period	54.5	50.7	91.9	102.8	93.3	72.4	148.7	141.4	118.9

Group key figures by quarter

(SEK million, unless otherwise stated)	2022	2023				2024			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net sales	201.0	190.1	267.6	272.0	275.0	253.4	405.0	372.1	364.1
Net sales growth YoY, %	13.4%	5.8%	-0.8%	13.9%	36.8%	33.3%	51.3%	36.8%	32.4%
EBITDA	88.8	87.2	140.7	156.0	141.6	119.7	216.2	207.6	176.3
EBITDA margin, %	44.2%	45.9%	52.6%	57.4%	51.5%	47.2%	53.4%	55.8%	48.4%
Adjusted EBITDA	88.8	87.2	140.7	156.0	141.6	119.7	216.2	207.6	176.3
Adjusted EBITDA margin, %	44.2%	45.9%	52.6%	57.4%	51.5%	47.2%	53.4%	55.8%	48.4%
Adjusted EBITDA growth	5.0%	2.0%	-3.2%	21.4%	59.5%	37.3%	53.7%	33.1%	24.5%
Operating profit	71.3	68.1	121.7	136.9	121.5	98.9	195.6	185.7	153.6
Operating margin, %	35.5%	35.8%	45.5%	50.3%	44.2%	39.0%	48.3%	49.9%	42.2%
Net profit for the period	54.5	50.7	91.9	102.8	93.3	72.4	148.7	141.4	118.9
Profit margin, %	27.1%	26.7%	34.3%	37.8%	33.9%	28.6%	36.7%	38.0%	32.7%
Earnings per share, before dilution, SEK	0.55	0.51	0.94	1.06	0.96	0.75	1.55	1.47	1.24
Earnings per share, after dilution, SEK	0.55	0.51	0.94	1.05	0.96	0.75	1.54	1.47	1.24
ARPL (average revenue per published listing), SEK	4,044	3,706	4,138	4,353	5,911	4,911	6,274	6,183	8,452
Net debt	228.1	320.7	391.5	388.2	438.1	471.7	441.8	438.0	391.9
Net debt/EBITDA (rolling 12 months), times	0.5	0.7	0.9	0.8	0.8	0.8	0.7	0.6	0.5
Net debt/adjusted EBITDA rolling 12 months, times	0.5	0.7	0.9	0.8	0.8	0.8	0.7	0.6	0.5
Debt/equity ratio, times	0.2	0.3	0.4	0.4	0.4	0.5	0.5	0.5	0.4
Equity/Assets ratio, %	68.4%	65.4%	58.5%	57.6%	58.4%	55.2%	53.2%	52.4%	56.9%
Cash conversion, %	98.4%	97.7%	98.5%	100.0%	91.8%	89.2%	91.3%	87.0%	96.7%
Number of published listing in the period, thousands	35.8	36.9	50.6	50.1	37.7	41.1	55.7	51.5	37.1
Number of employees at the end of the period	135	141	148	154	154	155	152	152	152

Presentation of the interim report

Hemnet invites analysts, investors and media to attend the presentation of the fourth quarter results on 31 January 2025 at 10:00 CET. The results will be presented by CEO Cecilia Beck-Friis and CFO Anders Örnulf. The presentation will be held in English and after the presentation there will be an opportunity to ask questions. Participants are welcome to participate via webcast or telephone conference, see details below.

If you wish to participate via the webcast, please click on the link below.

<https://hemnet.events.inderes.com/q4-report-2024>

If you wish to participate via teleconference, please register via the link below. After registration, you will receive a telephone number and a conference ID to log in to the conference. There will be an opportunity to ask questions verbally via the conference call.

<https://conference.inderes.com/teleconference/?id=5002331>

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Financial calendar

Week 14, 2025	Annual report 2024
25 April, 2025	Quarterly report, Q1 2025
6 May, 2025	Annual General Meeting
18 July, 2025	Interim report, Q2 2025

Publication

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